

# OPTIMIZATION CONTROL OF E-BUSINESS INCOME BASING ON INTERVAL GENETIC ALGORITHM OF MULTI-OBJECTIVE

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Abstract: In order to control the E-Business income, the relationship between 9 influencing factors and 3 controlling objectives is built by neural network. Then an interval genetic algorithm of multi-objective (IGAMO) is proposed to obtain the satisfactory interval solution instead of a single point solution provided by traditional algorithm. The IGAMO is constructed with 2-step genetic algorithm to find expending intervals satisfying the multiple income objectives, thus we gain the control conditions for influencing factors to make the income indexes fall in the anticipant intervals. The optimal control of E-Business income is proved to be feasible according to the analysis of the data collected from example e-Business enterprises of Guangzhou.

## 1 INTRODUCTION

E-Business control problem is a hot theme of researches in recent year (Pham, 2004; Lui et al., 2002). In our former work, an evaluation-factor system and an evaluation method are proposed according to the survey of the operation mode of E-Business of Guangzhou (Liu et al., 2005). The research outcome also bring out a valuable question: Can the relationship model between the influencing factors and income of E-Business be established, with which the E-Business income can be manipulated effectively by controlling the influencing factors? Many researches are focusing on predicting the income in future by the given values of influencing factors. However, works on setting the influencing factors at certain levels in order to control the E-Business income are rare. Suppose there are  $t$  indexes reflecting the situation of E-Business income denoted as  $Y_i$  ( $i=1,2,\dots,t$ ). For  $Y_{i-min} \leq Y_i \leq Y_{i-max}$ , how to determine the interval  $(c_j, d_j)$  of the influencing factor  $x_j$  ( $j=1,2,\dots,n$ )? That is to solve the optimal control problem of influencing factor  $x_j$  under the multiple conditions in (1).

$$Y_{i-min} \leq Y_i \leq Y_{i-max}, \quad Y=(Y_1, Y_2, \dots, Y_t) \quad (1)$$

Since it is difficult to solve these global optimization problems with multiple objectives and variables by traditional methods, this paper takes advantage of interval genetic algorithm to solve them.

The rest of the paper is organized as follow: Section 2 presents the IGAMO; Section 3 apply the IGAMO to solve the optimal control of E-Business income basing on data of enterprises in Guangzhou. Section 4 concludes the paper.

## 2 INTERVAL GENETIC ALGORITHM OF MULTI-OBJECTIVE

Traditional genetic algorithm is to find the best individual  $X^{(0)} = (X_1^{(0)}, X_2^{(0)}, \dots, X_n^{(0)})$  which is called the satisfactory solution. In fact, it is too demanding to fix factors at certain values in real control problem. Therefore, a more practical way is to search for a series of optimal intervals of influencing factors  $x_j$  to satisfy (1).

IGAMO is a two-step genetic algorithm aiming at figuring out the optimal intervals: the first step genetic algorithm is to find out the satisfactory

solution while the second step is to determine the optimal control intervals basing on the satisfactory intervals expanded from the satisfactory solution. The relationship of dependent variables  $Y=(Y_1, Y_2, \dots, Y_t)$  and the influencing factors  $x_j, x_j, \dots, x_j$  is shown as follow:

$$Y_i = F_i(x_1, x_2, \dots, x_n) = f\left(\sum_{q=1}^M V_{iq} f\left(\sum_{j=1}^n w_{qj} x_j - \theta_q\right) - r_i\right), \quad (2)$$

$$Y_{i-\min} \leq Y_i \leq Y_{i-\max}, a_j \leq x_j \leq b_j, i = 1, 2, \dots, t, j = 1, 2, \dots, n$$

where  $F_i$  is a BP Neural Network model,  $V_{iq}$  are the connection weight of output and hidden neurons while  $w_{qj}$  of hidden and input neurons,  $\theta_q, r_i$  are thresholds and  $f$  is sigmoid function.

## 2.1 Obtaining the Optimal Solution

For every  $j(j=1, 2, \dots, n)$ , randomly generate  $N$  genes

$x_j^{(k)} (k=1, 2, \dots, N)$ , respectively from  $[a_j, b_j]$ , thus the

$k^{\text{th}}$  individual is denoted as  $X^{(k)} = \{x_1^{(k)}, x_2^{(k)}, \dots, x_n^{(k)}\}$ ,

then the population with  $N$  individuals is  $S = \{X^{(1)}, X^{(2)}, \dots, X^{(N)}\}$  and the dependent variables of

$X^{(k)}$  in  $S$  is  $(Y_1^{(k)}, Y_2^{(k)}, \dots, Y_t^{(k)})$ . The midpoint is

presented as  $Y_{i-\text{mid}} = \frac{Y_{i-\min} + Y_{i-\max}}{2}$  and the fitness

function is defined as:

$$F(X^{(k)}) = \frac{1}{\sum_{i=1}^t (Y_i^{(k)} - Y_{i-\text{mid}})^2 + \alpha} + \sum_{i=1}^t \beta_i \text{sgn}(D_i) \quad (3)$$

where  $\alpha, \beta_i > 0$  and

$$D_i = \frac{Y_{i-\max} - Y_{i-\min}}{2} - |Y_i^{(k)} - Y_{i-\text{mid}}|, \text{sgn}(D_i) = \begin{cases} D_i, & D_i > 0 \\ 0, & D_i > 0 \end{cases} \quad (4)$$

Parameters  $\alpha, \beta_i$  guarantee the existence of individuals that satisfy (1).

The first step of genetic algorithm is to search for and obtain the optimal individual  $X_0 = (x_1^{(0)}, x_2^{(0)}, \dots, x_n^{(0)})$  touching or closest to  $(Y_{1-\text{mid}}, Y_{2-\text{mid}}, \dots, Y_{t-\text{mid}})$ .

## 2.2 Generating Optimal Intervals

Having found out the optimal individual

$X_0 = (x_1^{(0)}, x_2^{(0)}, \dots, x_n^{(0)})$ , to determine the intervals for

factors  $x_j$ , let  $C_j = \max_{1 \leq k \leq N} \{x_j^{(k)}\} - \min_{1 \leq k \leq N} \{x_j^{(k)}\}$ , where  $x_j^{(k)}$

are genes from the individuals marked in the first

step. Generate the positive real number  $\varepsilon_j$

$$\varepsilon_j = \min\{b_j - x_j^{(0)}, x_j^{(0)} - a_j, C_j/2\}, j = 1, 2, \dots, n \quad (5)$$

So the satisfactory solution is expanded from single

points  $x_j$  to centre fixed intervals  $(x_j^{(0)} - \varepsilon_j, x_j^{(0)} + \varepsilon_j)$ ,  $M$

new individuals  $X^{(k)} = (x_1^{(k)}, x_2^{(k)}, \dots, x_n^{(k)})$  are randomly

generated from intervals  $(x_j^{(0)} - \varepsilon_j, x_j^{(0)} + \varepsilon_j)$ ,  $k=1, 2, \dots, M$ .

Then  $S'$  is the new population possessing  $M+1$

individuals  $X^{(0)}, X^{(1)}, \dots, X^{(M)}$ . The fitness function

is defined as (3).

The second step genetic algorithm is carried out with these  $M+1$  individuals. After a certain times of evolutions through the defined crossover operator and mutation operator, we gain individuals whose fitness is no less than that of  $X_0$ .

All the individuals that satisfy all

$|Y_i^{(k)} - Y_{i-\text{mid}}| < \frac{Y_{i-\max} - Y_{i-\min}}{2} (i=1, 2, \dots, t)$  are sorted by the

fitness value in descending order and the top  $w$  individuals are chosen.

Suppose the  $j^{\text{th}}$  gene of the  $w$  individuals are ranked from small to big as  $\tilde{x}_j^1, \tilde{x}_j^2, \dots, \tilde{x}_j^w$ , so the corresponding interval of the  $j^{\text{th}}$  gene is  $[\tilde{x}_j^1, \tilde{x}_j^w]$ ,  $j=1, 2, \dots, n$ .

## 2.3 Statistical Test

To calculate the probability of the output  $Y=(Y_1, Y_2, \dots, Y_t)$  of the combination of values randomly selected from the  $n$  intervals  $[\tilde{x}_j^1, \tilde{x}_j^w]$  obtained in the second step, which are supposed to satisfy that  $Y_{i-\min} \leq Y_i \leq Y_{i-\max}$ , this paper hold a random test with H test samples. Select  $x_j$  from intervals  $[\tilde{x}_j^1, \tilde{x}_j^w]$  to form individuals  $X^{(k)} = \{x_1^{(k)}, x_2^{(k)}, \dots, x_n^{(k)}\} (k=1, 2, \dots, H)$ , calculate  $\{Y^{(1)}, Y^{(2)}, \dots, Y^{(H)}\}$  with  $\{X^{(1)}, X^{(2)}, \dots, X^{(H)}\}$ , compared with the antipant intervals of dependent variables and count the quantity of  $Y^{(j)} = (Y_1^{(j)}, Y_2^{(j)}, \dots, Y_t^{(j)})$  which satisfy  $Y_{i-\min} \leq Y_i^{(j)} \leq Y_{i-\max}$ , then the frequency of individuals' output bounded in the antipant intervals is obtained to describe the probability that the outputs of the

combination of  $x_j$  derived from  $[\tilde{x}_j^l, \tilde{x}_j^w]$  are in the anticipant intervals.

By the process mentioned above, we have the optimal intervals for multiple variables  $x_j$  and the control probability with  $Y_{i-min} \leq Y_i \leq Y_{i-max}$ .

### 3 OPTIMIZATION CONTROL OF E-BUSINESS INCOME

#### 3.1 e-Business Income and the Influencing Factors

Basing on the evaluation-factor system established in (Liu et al., 2005), the circumstance of E-Business income is evaluated by three indexes: Profit growth rate ( $Y_1$ ), Turnover rate ( $Y_2$ ), Sales profit rate ( $Y_3$ ) while the influencing factors are concluded as follow: Customer resources ( $x_1$ ), Customer service ( $x_2$ ), Delivery system ( $x_3$ ), Online transaction system ( $x_4$ ), Construction of software & hardware ( $x_5$ ), Combination of inner and outer information management ( $x_6$ ), Network technique & service ( $x_7$ ), Marketing for internet ( $x_8$ ), Training ( $x_9$ ). 20 groups of data collected from example E-Business enterprises of Guangzhou are showed in Table 1.

The values of these factors are scores in interval [0, 5] determined by E-Business experts. The three indexes of E-Business income are produced by the data collected during the investigations of a number of enterprises. The value of turnover rate should be real number in the interval [0, 1] while the other two in the interval [0, +∞].

#### 3.2 Interval Optimization Control Model of e-Business Income

According to (1), let  $n=9$ ,  $t=3$ ,  $M=12$ . The BP neural network model of three income indexes and 9 influencing factors is built up by learning samples and tested by test samples. Table 2 shows the parameters.

Table 1: Income and influencing factors of e-Business.

$x_1$	$x_2$	$x_3$	$x_4$	$x_5$	$x_6$	$x_7$	$x_8$	$x_9$	$Y_1$	$Y_2$	$Y_3$
4.5	5.0	3.8	4.9	4.7	4.1	4.9	4.5	3.2	11.90	40.47	13.46
2.6	4.6	4.1	3.6	4.7	4.6	4.7	4.9	2.4	10.56	68.23	14.04
3.7	2.6	3.2	4.0	4.5	4.9	1.9	3.8	1.8	6.61	35.39	8.208
4.4	4.6	3.2	3.9	4.5	4.7	1.7	2.8	1.4	9.44	28.84	9.204
4.9	4.8	2.9	3.8	4.5	4.9	1.6	4.0	4.2	4.26	38.59	8.052
4.6	3.0	2.9	2.6	5.0	1.2	1.7	2.6	3.7	9.42	24.91	7.135
4.6	2.5	2.3	3.7	4.8	4.7	2.2	3.4	4.4	8.66	24.17	9.028
4.6	2.8	2.7	3.7	4.9	4.0	1.9	1.6	3.6	4.36	35.91	7.266
4.5	4.7	1.6	4.2	4.7	4.8	2.4	3.5	3.9	5.27	42.97	7.549
4.5	4.7	3.2	3.9	4.6	5.0	1.1	1.6	4.2	8.81	16.77	9.141
4.5	2.1	2.9	3.6	5.0	4.9	2.3	2.9	2.0	7.65	37.34	8.509
4.4	3.8	2.7	3.4	5.0	2.6	3.7	3.9	2.7	5.04	39.54	8.280
4.4	3.2	1.8	3.7	4.5	0.8	4.6	4.7	4.8	8.86	38.64	9.462
3.5	3.9	3.6	4.0	4.5	1.9	4.3	4.0	4.0	9.37	24.36	6.565
0.6	4.8	3.4	4.3	4.5	1.1	4.1	4.7	4.7	7.02	18.65	7.809
2.8	3.6	3.8	4.3	4.8	2.8	3.6	4.5	2.5	9.80	20.31	7.882
3.8	2.2	3.6	3.2	4.3	3.6	2.9	2.0	3.5	1.81	13.31	6.939
3.1	4.9	2.9	3.8	2.7	3.8	0.8	2.1	2.8	1.99	23.86	5.810
4.6	1.7	2.0	3.8	3.5	4.8	1.8	2.0	1.4	4.18	8.26	6.119
1.8	3.0	1.7	3.1	4.9	3.4	3.8	4.3	2.4	4.51	17.27	6.521

Table 2: Parameters of BP NN evaluation model of income.

Input neurons	Hidden neurons	Output neurons	Training times	Total error	Total test error
9	12	3	20000	0.01	0.017

The anticipant range of these income indexes-Profit growth rate ( $Y_1$ ), Turnover rate ( $Y_2$ ) and Return on investment ( $Y_3$ )) are shown in Table 3.

Table 3: Anticipant range of indexes of E-Business income.

Indexes	$Y_1$	$Y_2$	$Y_3$
Anticipant range	7%-9%	25%-35%	9%-11%

First, the midpoints of anticipant ranges are computed according to Table 3 shown below:

$$Y_{1-mid}=0.08, Y_{2-mid}=0.30, Y_{3-mid}=0.10$$

With the definition of fitness function in (3), the first-step genetic algorithm is carried out and the optimal individual  $X_0=(x_1^{(0)}, x_2^{(0)}, \dots, x_9^{(0)})=(4.4382, 4.8610, 3.5106, 2.6649, 4.5582, 2.7313, 3.2844, 3.7715, 2.2959)$ , where

the size of the population  $N=100$ ; the selection rule is fitness-proportionate selection, the crossover rule is one-point crossover and the mutation rule is uniform mutation; the probability of crossover  $P_c=0.5$  while that of mutation  $P_m=0.1$ ,  $\alpha=0.4$ ,  $\beta_1=0.45$ ,  $\beta_2=0.51$ ,  $\beta_3=0.38$ , times of evolution are 10000. Generate  $\varepsilon_j$  according to (4) to construct intervals  $(x_j^{(0)} - \varepsilon_j, x_j^{(0)} + \varepsilon_j)$ , which can be viewed in Table 4.

In order to find out the optimal intervals of  $x_j$ , the second step is carried out: 500 individuals  $\{X^{(1)}, X^{(2)}, \dots, X^{(500)}\}$  are generated randomly with their gene  $x_j^{(k)}$  selected from  $(x_j^{(0)} - \varepsilon_j, x_j^{(0)} + \varepsilon_j)$ . The fitness function is still defined by (3). When  $P_c=0.5$ ,  $P_m=0.05$ , evolution times are 5000. It turned out that there are totally 491 individuals satisfying:

$$|Y_1^{(k)} - Y_{1-mid}| < 0.01, |Y_2^{(k)} - Y_{2-mid}| < 0.05, |Y_3^{(k)} - Y_{3-mid}| < 0.01$$

Let  $w=300$ , choose the top  $w$  individuals and the interval of the  $j^{th}$  gene, noted as  $[\tilde{x}_j^1, \tilde{x}_j^{300}]$ , generated from these individuals are shown in Table 5.

Table 4: Intervals of influencing factors in the first-step.

Factor	$x_1$	$x_2$	$x_3$	$x_4$	$x_5$	$x_6$	$x_7$	$x_8$	$x_9$
$x_j^{(0)} - \varepsilon_j$	4.05	4.73	2.82	2.41	4.16	1.83	2.81	3.16	1.55
$x_j^{(0)} + \varepsilon_j$	4.82	4.99	4.19	2.91	4.95	3.63	3.75	4.37	3.03

Table 5: Final intervals of influencing factors.

Factor	$x_1$	$x_2$	$x_3$	$x_4$	$x_5$	$x_6$	$x_7$	$x_8$	$x_9$
$\tilde{x}_j^1$	4.31	4.73	3.36	2.59	4.46	2.47	3.05	3.57	2.22
$\tilde{x}_j^{300}$	4.45	4.93	3.61	2.82	4.78	2.96	3.44	3.84	2.41

5000 test samples are generated in the corresponding intervals. Compare the outputs  $Y_i$  with the anticipant ranges. We conclude that the probability that the outputs fall in the anticipant ranges is about 99.5%, which means as long as the influencing factors are held at the levels between those shown in Table 5, the E-Business income could be controlled under the

expectation shown in Table 3 effectively.

## 4 CONCLUSIONS

The interval genetic algorithm of multi-objective can effectively solve the optimization control problems with multiple objectives and variables, which can hardly be solved by traditional methods. Enterprises can control the E-Business income and profit effectively by taking the process control of the influencing factors. Not only does the result of this paper provide a feasible way to realize the anticipant income of E-Business but also can be promoted to the optimal control problems in other domains.

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