

# Using Stocks and Flows Diagrams to Understand Business Process Behavior

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Abstract: Business Process Modeling has over the years focused in the activities and the logic how work gets done. That is reflected in the modeling notations like BPMN, which show the sequence of activities, their performers and the different paths each instance of the process can take. However, the performance of an organization and its business processes are measured aggregating the flow of the results of single process instances. Often the flows are not running smoothly but there are variations, delays, accumulations and other phenomena, which can be causes for the processes not to meet their expected performance levels. Therefore understanding the behavior of the business process over time is critical for any improvement initiative. In this paper we show how stocks and flows diagrams can be used to model business processes and how that model can be simulated to understand its behavior over time. Simulations can help in revealing the critical points to remove bottlenecks and improve the overall performance of the processes. First we a simple introduction to modeling business processes using stocks and flows diagrams. The we describe a real life case using stocks and flows models and simulation to reveal a problem and proposing a solution in health care environment.

## 1 INTRODUCTION

Organizational performance improvement initiatives often focus in improving, redesigning or re-engineering business processes (Hammer and Champy, 1993). Modeling the As-Is business processes, looking for problems and opportunities for improvements and then modeling and implementing, often automating the To-Be business processes are the normal steps in the improvement initiatives (Smith and Fingar, 2006). Modeling of business process is typically concerned of the *logic* of the processes. Davenport gives a following definition: “A business process is simply a structured set of activities designed to produce a specific output for a particular customer or market. It implies a strong emphasis on *how* work is done within an organization, in contrast to a product’s focus on *what*. A process is thus a specific ordering of work activities across time and place, with a beginning and end and clearly identified inputs and outputs, a structure for action”. (Davenport, 1993). That is reflected in the modeling notations like BPMN which show the sequence of activities, their performers and the different paths individual

business process instances can take (OMG, 2013). Business Process Management with help of Business Process Modeling languages and techniques has probably been one of the most important management practices in the last 20 years in improving the organizational performance.

However, how the performance of the organization is measured is typically over some period of time. From that angle we can say that the results of the business processes are aggregations of the flow over time of single business process instances. Many organizations use Data Warehousing and Business Intelligence to measure, report, analyse and sometimes predict the aggregated results of their business processes like sales, orders, deliveries, revenue streams and many other variables. (Kimball, 1996). Those - important-numbers look at the outcomes of the business processes but do not give much help in trying to find out how to improve their performance. Instead, we argue that because the flows produce the results we need to observe and look at the very flows inside the business processes and understand their behavior over time as one important angle in our improvement initiatives.

When trying to model the behavior inside the business process we come to an difficult question: which notation to use? Here we quote Albert Einstein, who said: **“Whether you can observe a thing or not depends on the theory which you use. It is the theory which decides what can be observed.”** Most often used swimlane type business process models are not very intuitive in trying to visualize behavior over time. A natural choice for modeling the behavior of the flows inside the business processes are Stocks and Flows models which are known from the field of System Dynamics (Forrester, 1961). The Stocks and Flows models of the business processes are also suitable for computer simulations. They help in understanding the behavior of the stocks and flows over time. Simulations also help in finding the critical points to remove bottlenecks and improve the overall performance of the processes. Chapter 2 of this paper gives a short introduction in using stocks and flows for modeling behavior over time of a simple business process. Chapter 3 explains a real case where stocks and flows models and simulations helped us to reveal the underlying problems and find improvements to the business processes. Chapter 4 discusses about the usefulness of stocks and flows diagrams in business process modeling and chapter 5 draws the conclusions.

## 2 STOCKS AND FLOWS

The most basic visual model of a business process according to Davenport is shown in figure 1.

The common method for modeling business processes is based on the activities, the flow of work from one task to next. Typical visual model is the swimlane and its many variants, BPMN perhaps

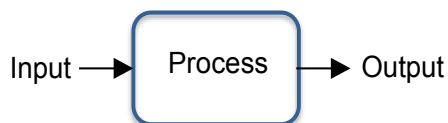


Figure 1: Business Process.

most widely used. Business processes consist of tasks and their sequence, logic for branching the sequence based on rules and conditions and actor who carry out the tasks. The swimlane represents all the different paths what one process instance can take. But when we are interested in behavior of the aggregation of the business process instances over time the swimlanes do not give much help. Input to the process usually is not evenly distributed over

time. The flow of input items may have fluctuations and variations, backlog of work may be accumulating and other phenomena may occur that have consequences on how the process will produce its output.

To understand how the flow of input will affect the output we turn the same business process model into very high-level diagram of stocks and flows. We start with identifying the first stock. The stock represents an accumulation of some entity, so Input waiting to be processed is the obvious choice for the first stock. A stock is visualised with a rectangle, which has a noun as a name. A stock is represented by the value of a corresponding variable like number of input items. The value represents always the size of the stock in some point of time. That value can be changed only by a flow. A flow can be an inflow, which will increase the stock. A flow can also be an outflow, which will decrease the stock. A flow is visualised by an arrow and valve in the middle of it. The value assigned to a flow represents the rate of change of the respective stock over time, like processed input items per hour. Figure 2 shows previous diagram using stocks and flows notation.

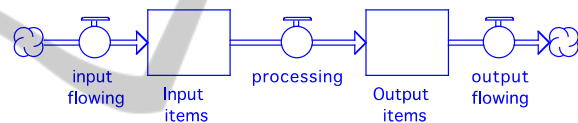


Figure 2: Stocks and Flows Diagram.

In the diagram we have input items flowing in and accumulating to wait for processing. The activity “processing” will deplete the stock and move finished items into accumulation of output items. The flow input starts from a cloud and the flow output ends in a cloud. Those are how we set boundaries in our model and are not interested what lies outside those clouds.

Stocks and Flows Diagrams are useful in simulating the behavior over time of the model. Flows can be affected by information of the level of stocks and other factors, which create feedback loops and can make the process behavior non-linear. There is some literature about modeling the business processes using swimlanes and Stocks and Flows diagrams (An and Jeng, 2005). In the next chapter we show a real life example of modeling using Stocks and Flows diagrams and how simulation of the model helped to understand the business process problems, which were not easily seen from swimlane models.



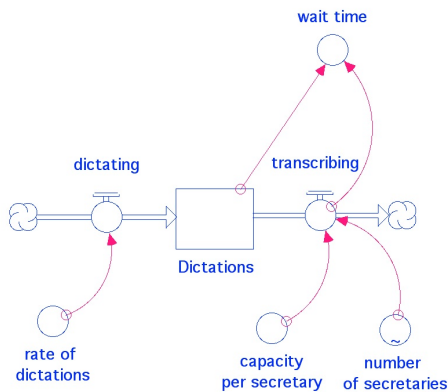


Figure 5: Stocks and Flows of dictations and transcribing.

The model has one stock which is Dictations waiting to be transcribed. It has an inflow dictating and an outflow transcribing. When a new dictation arrives, it has to wait until all the previously arrived dictations have been transcribed. For example if there are 30 dictations in the stock and the rate of transcriptions is 30 dictations / day, then the wait time for newly arrived dictation is one day until it will be transcribed.

For simulation purposes we added variables into so called converters in the model so that we can try how they affect the different behavior patterns. We added variables capacity per secretary and the number of secretaries so that we can try different scenarios. We also added variable wait time to show the results of simulation. We connected the converters into respective stocks and flows using arrows called connectors.

### 3.4 Simulating the Transcription Process

Recommended practice is to start simulation in a steady-state initial condition. So we started the simulation by setting the capacity per secretary into 30 dictations per day per secretary and number of secretaries into three secretaries giving total capacity of 90 dictations per day. For the inflow we gave the same rate 90 dictations per day and for the initial value of the stock 10 dictations waiting to be transcribed. The simulation result showed that the model works: The wait time was 10 dictations / 90 dictations per day resulting in 0.11 days steady wait time.

Then we made a small disturbance to cause the model out of balance to see how the process behaves. We set the number of secretaries into two for two days. The wait time got longer on those two days and came back to steady state after the

secretary returned to work on day four. However, now the wait time was *permanently* longer than before the disturbance because the stock of dictations had increased during her absence. To adjust the wait time we increased the number of secretaries into four on day nine for a couple of days. We saw the decrease of the wait time and finally the stock was emptied. We could set the number of secretaries back to three. The model was again in steady state and the wait time now remained zero.

The simulation was carried out using iThink 10 software. The simulation parameters were following:

$$\text{Dictations}(t) = \text{Dictations}(t - dt) + (\text{dictating} - \text{transcribing}) * dt$$

$$\text{INIT Dictations} = 10$$

INFLOWS:

$$\text{dictating} = \text{Rate of dictations}$$

OUTFLOWS:

$$\text{transcribing} = \text{capacity per secretary} * \text{number of secretaries}$$

$$\text{capacity per secretary} = 30$$

$$\text{number of secretaries} = \text{GRAPH}(\text{TIME})$$

$$(1.00, 3.00), (2.00, 3.00), (3.00, 2.00), (4.00, 2.00),$$

$$(5.00, 3.00), (6.00, 3.00), (7.00, 3.00), (8.00, 3.00),$$

$$(9.00, 3.00), (10.0, 4.00), (11.0, 4.00), (12.0, 4.00),$$

$$(13.0, 3.00), (14.0, 3.00), (15.0, 3.00), (16.0, 3.00)$$

$$\text{rate of dictations} = 90$$

$$\text{wait time} = \text{Dictations} / \text{Transcribing}$$

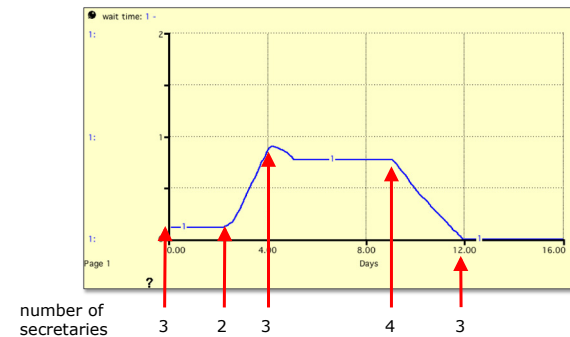


Figure 6: Simulation results.

When we showed and explained the results of the simulation a lively discussion started. How in case of one secretary's sick leave resources could be borrowed from some other departments so that the stock of waiting dictations would not increase too much? How could we share the workload so that if some departments have extra resources in some point in time they could help other departments with heavy workload? As process modelers we understood that just looking at the swimlane diagrams this discussion would not have started.



Stock and flows model brought new insight in understanding the behavior of the business process and helped in trying to find new solutions to the problem at hand.

### 3.5 Looking Processes at Hospital Level

We continued our modeling and turned our attention to hospital level, which is shown in figure 7.

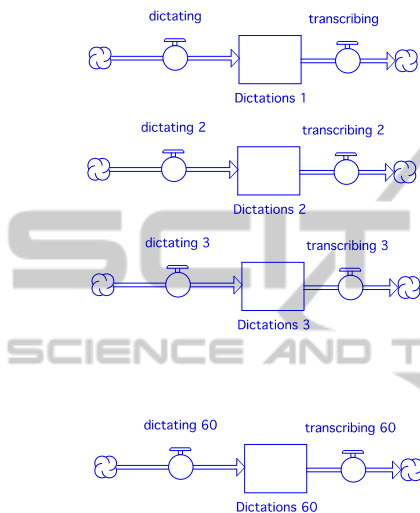


Figure 7: Transcriptions on every department.

During the interviews we observed two departments, which did not seem to have backlogs of dictations waiting for transcription. We started to investigate what is different with these departments compared to the other departments. The departments were emergency department and operations rooms department. The patients stay at these departments only for a short period of time and soon are moved to next department. The receiving departments have a requirement that the medical records need to follow the patient at the time of transfer. So the doctors will dictate and the secretaries will transcribe the medical records immediately. If there is a backlog of dictations accumulating then secretaries from other departments can be borrowed for transcription. But these two departments were an exception in the policy that departments do not share their secretaries even in case that some departments would have a need for additional resources and some other departments would have extra resources available at that moment.

We started to see the underlying problem. On departmental level even small variations in workload or capacity can easily disturb a steady

state and cause the backlog start to build up. For example department with two secretaries will have its capacity dropped in half if one of the secretaries is sick. Based on this understanding we started to think about the potential solution. If we could share the resources on hospital level then it would be very unlikely that half of the capacity would be lost because of sick leaves. In other words, the variations have *relatively* smaller effect on hospital level compared to departmental level. That led us to the solution of having one hospital level flow of transcriptions instead of 60 flows on departmental level. Figure 8 shows that idea.

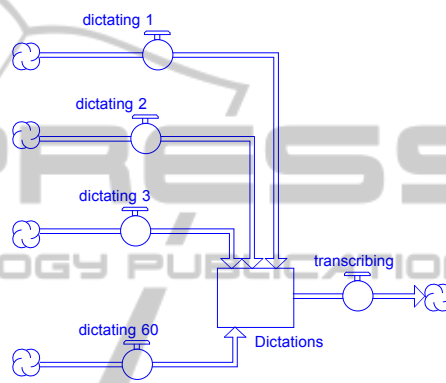


Figure 8: Combined flows.

### 3.6 Implementation of a New Flow Structure

The idea of one flow of transcriptions was much discussed and the necessary changes considered. The changes were needed in all areas of Enterprise Architecture: Business Processes, Information, Applications and Technology. In addition to that also policies and accounting practices needed changes.

We will discuss them briefly:

- **Technology:** New technology using digital dictation machines resulting into audio files made it possible that transcribing was not any more limited to certain physical location. Also typing the medical records directly into electronic format made it possible to share the medical records and print them out where needed. So the technological requirements for the changes were already in place.
- **Applications:** We would need an application to keep track of the dictations which are made by doctors and which are waiting to be transcribed. That application would distribute dictations to the available secretaries and keep track of work in progress and work completed.

- **Information:** Identification of the digital files and assigning them to the right patient need to be solved. Dictations in the physical recording cassettes were always carried within the folders of respective patient's paper records. The application was needed to manage identification of the files and assigning the to the right patients.
- **Business processes:** New business processes for dictations and transcriptions using the new electronic devices and above mentioned application was needed. That was later modeled using BPMN business process models.
- **Policies:** Perhaps biggest and most time-consuming change was how to enable the work cross-organizational boundaries. The accounting practices in the hospital were based as departments being cost centers. Some shared services were internally invoiced from the cost centers. But sharing secretaries and invoicing that work between departments would be too complicated and cause too much administrative effort. It was then decided to set up a separate unit for transcriptions and collect needed secretarial resources into that unit which would then offer its services to the departments and make the internal accounting very simplified.

### 3.7 Another Accumulation in the Doctors' Memory

The interviews with the secretaries of the departments had also revealed that sometimes the backlog of dictations started to accumulate even when all the secretaries were at work. It turned out that the doctors had different practices in how they organised the work. Some doctors would dictate the medical records immediately after the visit of the patient. But some doctors would see all the patients during the day and only in the end of the day dictate their medical records. And then there were some doctors who would do the dictations of several days in on go. We modeled the stocks and flows diagram of this observation. The model showed us that initially we had made too tight boundaries to our model so that it could show all the causes for backlogs.

In the model there is another stock, which is in the *doctors' memory*. It is made up of the medical records waiting to be dictated. That stock has an inflow when doctor is working with patients and *collecting* information, which need to be dictated. And the outflow is the dictations made by the doctor. If the doctor dictates two days of accumulation of medical records will that cause a

pulse in the inflow of the stock of dictations waiting to be transcribed. The next dictation from some other doctor would have to wait for the accumulation from the previous doctor to be cleared.

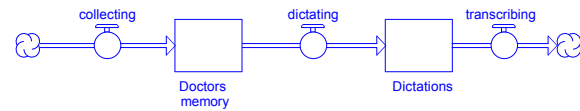


Figure 9: Accumulation in the doctors' memory.

Another policy change was made requiring the doctors to do the dictations as soon as possible, latest within the same day. Changes were also made in their work schedules etc. but in this paper we do not go into those details. The point is that it is important to set the boundaries of the stocks and flows diagram so that all relevant aspects become visible and are considered.

### 3.8 How to Monitor the Flows

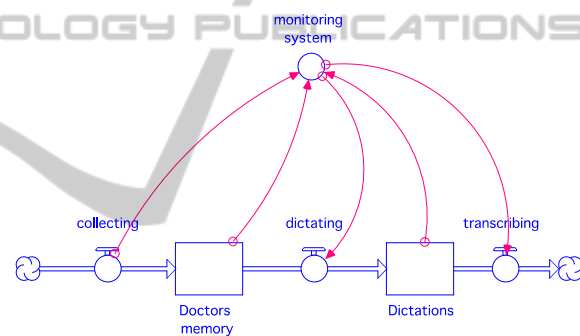


Figure 10: Monitoring the flows.

Extending the boundaries to include the flow of patients visiting the doctors extended also the functionality of the application to monitor the dictations. It would keep track of the visits for doctors and accumulation of the medical records, which needed to be dictated. The application could kindly remind the doctors to do the dictations.

Also that application could be used for giving early indication that eventual backlog would be accumulated if the number of visits and the amount of medical record what they would generate exceeds the available transcription capacity of the secretaries. Additional secretaries could be called in duty to prevent or remove the backlog before it would cause major delays.

### 3.9 Experiences

The changes were implemented. Now in the hospital there is a transcription centre with about 25

secretaries transcribing all dictations from the departments. The goal of maximum 5 days delay in transcription of the dictations was achieved after two years of implementing the changes.

#### 4 DISCUSSIONS AND CONCLUSIONS

Using stocks and flows diagrams to model and analyse business processes in addition to widely used work flow models helps us to point out problems and opportunities what otherwise would probably remain undetected. The stocks and flows diagrams enable us to:

- Identify the bottlenecks in the business process flows and find alternatives how to widen them for example by increasing parallel processing or speeding up individual activities.
- Understand the effects of the distribution profiles of incoming tasks and how to be prepared in case of pulses to assign resources timely so that accumulations will not build up and cause delays in future processing
- Avoid accumulations by trying to keep the inflows as steady as possible
- Design an information system for monitoring the stocks and adjust the flows to prevent the accumulations to grow too much
- Give factual input for discussions of potential changes in organizational policies and practices, which are needed to enable organizational changes.

In discussions with hospital participants it was said that visualisation and seeing it live greatly helps our cognitive capabilities in understanding how business processes behave over time.

One important aspect is the adoption of digital dictations, which made it possible to physically separate the transcription from the department where the doctor made the dictation. If the original manual, department level workflow had been left unchanged the reasons for delays had still been causing problems. It was beneficial for the organization to have a high level view to the business process and understanding the underlying reasons for the behavior of the processes.

Comparing workflow diagrams (swimlanes) and stock and flow diagrams we can say that when we want to understand how work gets done we use swimlanes. When we want to understand how flows behave over time we use stocks and flows diagrams. They help us to identify the potential problems or

opportunities and find the solutions.

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